

Global Projects Handbook

The standard for international SAP delivery

Co-published through the United VARs Cloud ERP Center of Excellence.

Acloudear is a member of the Cloud ERP COE.

Why it matters

One ticket. One provider. Anywhere. Buy one ticket and fly anywhere — if your flight is delayed or your luggage is lost, one provider solves it. The handbook defines the governance, processes and tools that make international SAP projects feel exactly that simple — one standard, one accountable team, across borders.

Five core frameworks

1 Cooperation basis & core definitions

Roles, the core collaboration platform and information-management rules — one shared baseline.

2 Four cooperation models

From basic localization advisory to full end-to-end go-live delivery.

3 International project operations

Communication, governance, legal & compliance, project management, infrastructure, finance, risk.

4 End-to-end division of labor

Clear responsibilities across pre-sales and delivery — from proposals to cutover and deliverables.

5 Localization framework

Core localization modules and a standardized reference for country-specific go-lives.